



How to get the best out of a Vet

Or any other Farm Advisor for that matter



Understand why we do the job in the first place

Its because we love animals and want to make a difference. We do lots of study and want to use the skills we learn.



Ask us what we think are the priorities for your farm

Most vets and advisors have a large degree of ownerships with our clients' farms, and it is flattering to have a client ask your opinion.



Be clear about what you want, and be prepared to be persistent.

We are all busy, and sometimes you have to nail us down.

Do you want to fix the problems or address the issues

You need to treat the lame ones

But the main problem may be elsewhere





Use us to help train your staff.



Avoid Cherry Picking advice

Try not to just pick the advice you like and don't just implement the bits you want

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P
2	Reproduction Report															
5	Cow Number	Birth Date	Age in Years	Calve Date	DIM	Insem Date	Insem Date	Insem Date	Insem Date	Insem Date	Insem Count	Preg Test Date	Preg Test Result	Days in Milk at preg test	Days to Calve	Calve Du Date
7	100		0.0	23/12/2014	227	22/01/2015					1	4/04/2015	Y	102	83	29/10/20
8	101		0.0	31/07/2015	7											0
9	102		0.0	4/09/2014	337	9/05/2015	7/03/2015	19/01/2015	31/12/2014	1/11/2014	5	31/07/2015	Y	330	190	13/02/20
10	103		0.0	23/06/2015	45											0
11	104		0.0	14/08/2014	300	28/09/2014					1	17/11/2014	Y	95	12	19/08/20
12	105		0.0	2/05/2015	97	10/06/2015					1					222 16/03/20
13	106		0.0	24/07/2015	14											0
14	107		0.0	7/06/2015	61											0
15	108	1/06/2001	14.2	17/12/2014	233	2/05/2015	17/01/2015				2	30/07/2015	N	225	183	6/02/20
16	109		0.0	10/10/2014	298	20/12/2014					1	9/02/2015	Y	122	50	26/09/20
17	110		0.0	22/09/2014	255	4/11/2014					1	10/02/2015	Y	141	4	11/08/20
18	111	6/12/2007	7.7	6/11/2014	274	10/03/2015					1	27/04/2015	Y	172	130	15/12/20
19	112		0.0	11/11/2014	269	19/01/2015					1	4/04/2015	Y	144	80	26/10/20
20	113		0.0	7/08/2015	0											0
21	114		0.0	27/11/2014	250	31/12/2014					1	4/04/2015	Y	128	61	7/10/20
22	116		0.0	27/07/2015	11											0
23	117		0.0	16/06/2015	52											0
24	118	21/01/2006	9.5	6/09/2014	332	11/11/2014	20/10/2014				2	9/02/2015	Y	156	11	18/08/20
25	119		0.0	2/09/2014	291	18/11/2014	30/10/2014				2	10/02/2015	Y	161	18	25/08/20
26	120		0.0	31/07/2015	7											0

Give us your data

For most herd problems, we really need good records to work with.



Be a good client, and build solid relationships.

Its really hard to put in a lot of effort when you don't think it is really appreciated



Resolve disputes quickly and move on

They will happen from time to time. You have to be able to be frank.



What do Adam and Donna do well?

- Developed SOP's
 - They have developed protocols for a wide range of important animal production systems
 - Calf rearing
 - Heat detection
 - AI and Reproduction
 - Weaner management
 - Transition cows
 - lameness
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Dairying is a very repetitive business and lends itself to standardised practices

Staff know what's expected and can refer to protocols

Reduces the need to re-invent the wheel

Gives staff a clear structure to the weekly and monthly tasks

Staff can be taught and shown how to deal with problems

Main thing is that they are good at implementing their protocols

